

Urgent Bulletin: Read Immediately

Your Compliance with the DOL Fiduciary Rule

You are receiving this bulletin because you are contracted with one or more of the AIG Life Companies¹ to sell annuity and/or life insurance contracts. The rule covers products sold as or money distributed from ERISA-covered employer-sponsored plans and individual participant accounts, to self-employed (“Keogh”) plans, or as investments funding Individual Retirement Accounts in accordance with the Internal Revenue Code.² Such sales must comply with the Department of Labor Fiduciary Rule (the Rule).

This bulletin is intended to remind you that you are responsible for and obligated to comply with laws, regulations and rules applicable to the sale of our products, including compliance with the Rule. **You are solely responsible for fulfilling any fiduciary obligations resulting from the Rule and applicable Prohibited Transaction Exemptions (PTEs).** You are legally required to provide financial advice and recommendations that are in your client’s best interest, free from misrepresentations and in exchange for what you determine is reasonable compensation.

The DOL recently postponed the applicability date of this new Rule. Some components of the Rule will now become applicable on June 9, 2017, with full compliance required on January 1, 2018. The components that become applicable on June 9 are the expanded fiduciary definition and the Impartial Conduct Standards of the Rule. Amendments to PTE 84-24 (namely the exclusion of index and variable annuities from PTE 84-24) are delayed until January 1, 2018. However, between June 9 and December 31, 2017, sales of all annuities (fixed, index and variable) and covered life insurance products made in reliance on PTE 84-24 must comply with the Impartial Conduct Standards of the Rule and the existing requirements of PTE 84-24, including disclosure of compensation and material conflicts of interest.

The AIG Life Companies are not acting as fiduciary in connection with your sale of our products. Any supervision of suitability by us in compliance with state law requirements does not alleviate your obligations under the Rule. For the most current information about the Rule, please visit www.dol.gov or consult your legal/compliance professional.

For financial professional use only. Not to be distributed to the public.

¹The AIG Life Companies (American General Life Insurance Company, The United States Life Insurance Company in the City of New York, The Variable Annuity Life Insurance Company) are not providing you with advice or guidance about your compliance with the DOL Fiduciary Rule. You should consult your legal and/or compliance professionals with any questions about the Rule.

²AIG does not currently permit the sale of life insurance in the types of plans listed.